



SOUTHERN MOBILITY VEHICLES LTD

Our Proposition



Here to help guide you towards the right WAV

We use a consultative approach with our customers to establish their needs by asking some key questions to help us guide them towards the best wheelchair accessible vehicle for their needs. We focus on what matters to you because it matters to us.

Our advice covers **WAV purchase, financed, fully customer-funded and the Motability Scheme.**

- Our WAVs are **pre-prepared to the highest standard** before we allow you to inspect and test drive them. We are happy to advise if any bespoke adaptations are required and can manage these for you with trusted and well-established specialist partner firms.
- We encourage you to **come and try out** as many vehicles as you want to help you decide what works for you and what does not.
- You are encouraged to **road test them** especially as wheelchair users, drivers and other passengers' needs are all significant when choosing the correct wheelchair accessible vehicle.

- We only sell wheelchair accessible vehicles from our onsite stock at our business premises but we can and do source vehicles if we do not have your exact requirements available.
- We will only buy in a WAV for you if we are happy to put it on our forecourt.
- We have access to new vehicles from the major conversion companies in the UK and can instruct, facilitate and manage new WAV builds and purchases.
- We will happily recommend any of our specialists to you should your current WAV need any modifications to maintain its usability in the future, please ask us.

We always include the following in the purchase price of every WAV

- **3-year** comprehensive warranty with unlimited claims on unlimited mileage.
- **3-year** vehicle rescue with home start, roadside, onward travel and accident recovery.
- **A new MOT** if there are less than nine months to run with all advisories cleared regardless.
- **Vehicle service**, documented cambelt & water pump replacement if due or nearly due.
- **Free delivery** across mainland United Kingdom to your preferred location.

CONTACT OUR FRIENDLY TEAM

We are here to help and answer any questions or queries about WAVs and the WAV industry.

Our services are free with no obligation.



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