



SOUTHERN MOBILITY VEHICLES LTD

Our Proposition



Who are we, how do we work and what's in it for you, our customer

Our consultative approach is designed to be reassuring and supportive; we know that finding the right wheelchair accessible vehicle (WAV) is not easy. Once we better understand your needs and wants by asking you a few key questions, knowing these will help us guide you towards the best WAV for your needs and wants. Buying a WAV from us means you will receive the most comprehensive care package in the industry.

We focus on what matters the most to you because it matters the most to us.

Our advice covers **WAV purchases, financed and customer-funded, rental, and The Motability Scheme.**

Can't come and view our WAVs? Don't worry; we can bring the show to you via the small screen as a video call or **even bring a WAV to you**

- Our WAVs are **pre-prepared to the highest standard** before we allow you to inspect them. We are happy to advise if any bespoke adaptations are required and can manage these for you with **trusted and well-established specialist partner firms.**
- We encourage you to **come and try out as many vehicles as you need** to help you decide what works and does not work for you. Wheelchair users, drivers, and other passengers' needs will be significantly different, and all need to be taken into consideration when choosing the correct wheelchair-accessible vehicle.
- We only sell wheelchair accessible vehicles **from our onsite stock** at our business premises but we can and do source vehicles if we do not have your exact requirements available.

We always include the following in the purchase price of every WAV

- **3-year** comprehensive warranty with unlimited claims on unlimited mileage.
- **3-year** vehicle rescue with home start, roadside, onward travel and accident recovery.
- **A new MOT** if there are less than nine months to run with all advisories cleared regardless.
- **Vehicle service**, with a documented cambelt & water pump replacement, if due or nearly due.
- **Free delivery** across mainland United Kingdom to your preferred location.

Contact our friendly team

We are here to help and answer any questions or queries about WAVs and the WAV Industry.

Our services are free with no obligation.



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